



NEWS RISE AWARDS SPECIAL

AEGIS WINS RIA'S GROWTH IN RAIL AWARD

On Thursday 7th November, at the RIA Annual Conference and Dinner, AEGIS was announced as the winner of the RIA RISE Award for **Growth in Rail** in the **SME** category.

What a moment that was! Marking the industry's recognition of the success that has been achieved by the efforts of everyone at AEGIS.

The award reflects AEGIS' journey from niche safety engineering provider to being a genuine contender in the rail engineering, certification and consultancy markets.



Awards host Simon Calder and Will Wilson – CEO of Siemens Mobility, the sponsors of the award – made the presentation to Mark McCool and Chris Hoare



Celebrating success: Chris Beales, Alex Desemery, Mark McCool, Nicola McGuire, Chris Hoare, Andy Colver and Gopal Sivaswamy, with Bing Yan reclining in front

In announcing the award, Simon Calder noted: "Growing from 5 to 50 people, and more than trebling the number of clients, with early achievement of growth and profit targets, AEGIS present a **strong and compelling demonstration of sustainable growth, built on remaining true to their core values** – Do the right thing; Passionate; We care; Excellence and Respect"





NEWS

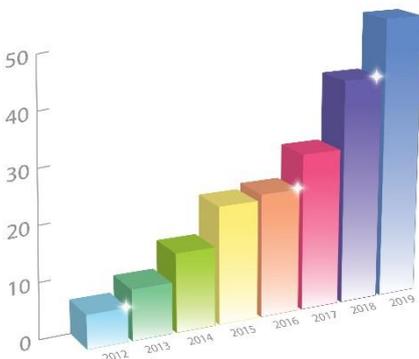
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Reflecting on the achievement

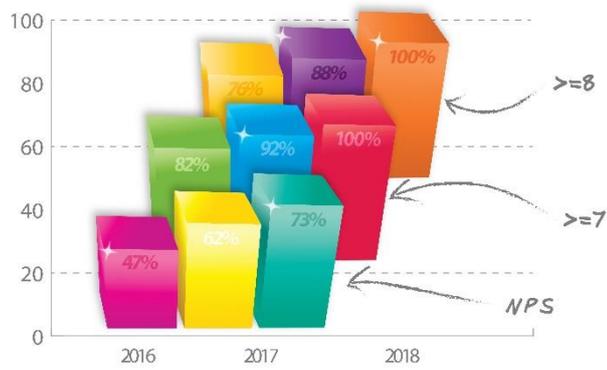
Straight after the award was presented, Mark McCool was asked by a business leader what our secret formula was to achieve such sustained growth over such a long period. Mark’s immediate reaction was to reply “Dream big and surround yourself with great people!” which is pretty much what we’ve done at AEGIS. With time to reflect though, there’s a little more to it than that – strategy, execution, and of course CASH (which as we all know is king!) are integral parts too.

On this page we are proud to present some of the facts and figures that convinced the judges to choose AEGIS.

MEMBERS OF STAFF



CLIENT NPS RESULTS



TURNOVER (£M)



AEGIS' GROWTH STORY SINCE 2012:

- THE TEAM: 54 ~~50~~ PEOPLE
 - REVENUES: £6.5M
 - DIVERSIFICATION: 81 CLIENTS
 - CORE VALUES: NO CHANGE
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- THE TEAM: 5 PEOPLE
 - REVENUES: £1M
 - DIVERSIFICATION: 25 CLIENTS
 - CORE VALUES: MAINTAINED